

Steven Brint

New Concepts, Expanding Audiences: What Highly Cited Texts Tell Us about Scholarly Knowledge in the Social Sciences: Supplemental Tables

Supplemental Table 1. 25 Top Cited Articles in “Big 5” Social Science Disciplines, 1980–2015

ANTHROPOLOGY		
Citations		(a/o 9/16)
1.	G. Guest, A. Bunce, and L. Johnson. “How Many Interviews are Enough?”	1330
2.	G. E. Marcus. “Ethnography of the World-System.”	1065
3.	S. McBreaty and A. S. Brooks. “The Revolution that Wasn’t.”	963
4.	L. C. Aiello and P. Wheeler. “The Expensive-Tissue Hypothesis.”	1015
5.	L. R. Binford. “Willow Smoke and Dog Tails—Hunter-Gatherer Settlement Systems and Archaeological Site Formation.”	956
6.	S. B. Orton. “Theory in Anthropology since the 60s.”	799
7.	C. Goodwin. “Professional Vision.”	784
8.	R. I. M. Dunbar. “The Social Brain Hypothesis.”	761
9.	R. Bauman and C. L. Briggs. “Poetics and Performance as Critical Perspectives on Language and Social Life.”	742
10.	H. Kaplan et al. “A Theory of Human Life as History Evolution.”	700
11.	R. J. Smith and W. L. Jungers. “Body Mass in Comparative Primatology.”	611
12.	A. Mbembe. “Necropolitics.”	598
13.	J. Clifford. “Diasporas.”	586
14.	A. Gupta and J. Ferguson. “Beyond Culture—Space, Identity, and the Politics of Difference.”	573
15.	A. K. Romney, S. C. Weller, and W. H. Batchelder. “Culture as Consensus—A Theory of Culture and Informant Accuracy.”	558
16.	J. Ferguson and A. Gupta. “Spatializing States—Toward an Ethnography of Neoliberal Governmentality.”	536
17.	S. H. Ambrose. “Preparation and Characterization of Bone and Tooth Collagen for Isotopic Analysis.”	494
18.	C. O. Lovejoy et al. “Chronological Metamorphosis of the Auricular Surface of the Ilium.”	479
19.	J. T. Stern and R. L. Susman. “The Locomotor Anatomy of <i>Australopithecus Afarensis</i> .”	464

20.	C. Boesch and H. Boesch. "Hunting Behavior of Chimpanzees in the Tai-National Park."	456
21.	L. Abulughod. "The Romance of Resistance."	450
22.	N. G. Jablonski and G. Chaplin. "The Evolution of Human Skin Coloration."	449
23.	R. S. Meindl and C. O. Lovejoy. "Ectocranial Suture Closure."	433
24.	A. Gupta. "Blurred Boundaries—The Discourse of Corruption, The Culture of Politics, and the Imagined State."	427
25.	J. W. Wood, G. R. Milner, and H. C. Harpending et al., "The Osteological Paradox—Problems of Inferring Prehistoric Health."	406

ECONOMICS

Citations

(As of 9/16)

1.	H. White. "A Heteroskedasticity-consistent Covariance-Matrix Estimator and a Direct Test for Heteroskedasticity."	8694
2.	R. F. Engle and C. W. J. Granger. "Cointegration and Error Correction—Representation, Estimation, and Testing."	6893
3.	R. F. Engle. "Autoregressive Conditional Heteroscedasticity with Estimates of the Variance of UK Inflation."	5313
4.	M. Arellano and S. Bond. "Some Tests of Specification for Panel Data—Monte-Carlo Evidence and an Application..."	4689
5.	T. Bollerslev. "Generalized Autoregressive Conditional Heteroskedasticity."	4688
6.	W. K. Newey and K. D. West. "A Simple... Heteroskedasticity and Autocorrelation Consistent Covariance-Matrix."	4421
7.	R. E. Lucas. "On the Mechanics of Economic-Development."	4109
8.	S. Johansen. "Statistical Analysis of Cointegration Vectors."	4036
9.	P. M. Romer. "Increasing Returns and Long-Run Growth."	3956
10.	M. C. Jensen. "Agency Costs of Free Cash Flow, Corporate-Finance, and Takeovers."	3792
11.	E. F. Fama and K. R. French. "Common Risk-Factors in the Returns on Stocks and Bonds."	3742
12.	R. La Porta, F. Lopez-de-Silanes, A. Shleifer et al. "Law and Finance."	3576
13.	L. P. Hansen. "Large Sample Properties of Generalized-Method of Moments Estimators."	3431
14.	J. Nocedal and S. J. Wright. "Numerical Optimization."	3246
15.	"R. Blundell and S. Bonds. "Initial Conditions and moment Restrictions in Dynamic Panel Data Models."	3184
16.	E. F. Fama and M. C. Jensen. "Separation of Ownership and Control."	3105
17.	A. Tversky and D. Kahneman. "Advances in Prospect-Theory—Cumulative Representation of Uncertainty."	3100
18.	S. C. Myers and N. S. Majluf. "Corporate Financing and Investment Decisions When Firms Have Information..."	2854
19.	D. A. Dickey and W. A. Fuller. "Likelihood Ratio Statistics for Autoregressive Time-Series with a Unit-Root."	2833
20.	S. Johansen and K. Juselius. "Maximum-Likelihood-Estimation and Inference on Cointegration..."	2747
21.	D. Kwiatkowski, P. C. B. Phillips, and P. Schmidt et al. "...How Sure are we that Economic Time-Series Have a Unit-Root."	2691
22.	"J. E. Stiglitz and A. Weiss. "Credit Rationing in Markets with Imperfect Information."	2475
23.	R. J. Barro. "Economic Growth in a Cross-Section of Countries."	2474

24.	E. Fehr and K. M. Schmidt. "A Theory of Fairness, Competition, and Cooperation."	2442
25.	C. A. Sims. "Macroeconomics and Reality."	2416

POLITICAL SCIENCE

Citations

(As of 9/16)

1.	N. Beck and J. N. Katz. "What to Do (and Not to Do) with Time-series Cross-section Data."	1764
2.	J. D. Fearon and D. D. Laitin. "Ethnicity, Insurgency, and Civil War."	1559
3.	C. Hood. "A Public Management for All Seasons."	1467
4.	P. Pierson. "Increasing Returns, Path Dependence, and the Study of Politics."	1456
5.	P. A. Hall. "Policy Paradigms, Social-Learning, and the State—...Economic Policy Making in Britain."	1429
6.	T. Brambor, W. R. Clar, and M. Golder. "Understanding Interaction Models."	1319
7.	P. Pierson. "Politics in Time: History, Institutions, and Social Analysis."	1306
8.	P. A. Hall and R. C. R. Taylor. "Political Science and the Three New Institutionalisms."	1190
9.	Robert D. Putnam. "E Pluribus Unum: Diversity and Community in the Twenty-first Century."	1018
10.	N. Beck, J. N. Katz, and R. Tucker. "Taking Time Seriously."	1015
11.	J. G. March and J. P. Olsen. "The New Institutionalism—Organizational-Factors in Political Life."	906
12.	M. D. McCubbins and T. Schwartz. "Congressional Oversight Overlooked."	863
13.	G. King, M. Tomz, and J. Wittenberg. "Making the Most of Statistical Analyses."	846
14.	R. D. Putnam. "Tuning In, Tuning Out—The Strange Disappearance of Social Capital in America."	825
15.	R. A. W. Rhodes. "The New Governance: Governing without Government."	808
16.	E. Ostrom. "A Behavioral Approach to the Rational Choice Theory of Collective Action."	801
17.	N. P. Gleditsch, P. Wallensteen, and M. Eriksson et al. "Armed Conflict 1946–2001: A New Dataset."	755
18.	M. Olson, "Dictatorship, Democracy, and Development."	733
19.	R. M. Groves. "Nonresponse Rates and Nonresponse Bias in Household Surveys."	710
20.	J. D. Fearon, "Domestic Political Audiences and the Escalation of International Disputes."	708
21.	Ho et al. "Reducing Model Dependence in Parametric Causal Inference."	698
22.	K. Thelen, "Historical Institutionalism in Comparative Politics."	690
23.	G. King, J. Honaker, A. Joseph et al. "Analyzing Incomplete Political Science Data."	683
24.	J. Brehm and W. Rahn. "Individual-level Evidence for the Causes and Consequences of Social Capital."	683
25.	G. Tsebelis. "Decision-Making in Political-Systems—Veto Players in Presidentialism, Parliamentarism, Multicameralism, and Multipartyism."	670

PSYCHOLOGY

Citations

(As of 9/16)

1.	R. M. Baron and D. A. Kenny. "The Moderator Mediator Variable Distinction..."	27818
2.	I. Ajzen. "The Theory of Planned Behavior."	12914
3.	D. Watson, L. A. Clark and A. Tellegen. "Development and Validation of Brief Measures of... Affect."	11963
4.	J. Cohen. "A Power Primer."	10354
5.	P. M. Podsakoff, S. B. MacKenzie, J. Y. Lee et al. "Common Method Biases in Behavioral Research."	10272
6.	J. C. Anderson and D. W. Gerbing. "Structural Equation Modeling in Practice."	9096
7.	P. M. Bentler. "Comparative Fit Indexes in Structural Models."	8307
8.	D. V. Sheehan, Y. Lecrubier, K. H. Sheehan et al. "The Mini-International Neuropsychiatric Interview."	7527
9.	K. J. Preacher and A. F. Hayes. "Asymptotic and Resampling Strategies for... Multiple Mediator Models."	6665
10.	P. M. Bentler and D. G. Bonett. "Significance Tests and Goodness of Fit in the Analysis of Covariance Structures."	6580
11.	F. Faul, E. Erdfelder, A. G. Lang et al. "G-Power 3: A Flexible Statistical Power Program..."	6431
12.	H. R. Markus and S. Kitayama. "Culture and the Self—Implications for Cognition, Emotion, and Motivation."	6253
13.	A. T. Beck, R. A. Steer, and M. G Garbin. "Psychometric Properties of the Beck Depression Inventory..."	6168
14.	E. Diener, R. A. Emmons, R. J. Larsen et al. "The Satisfaction with Life Scale."	5833
15.	D. H. Brainard. "The Psychophysics Toolbox."	5758
16.	S. Cohen, T. Kamarck, and R. Mermelstein. "A Global Measure of Perceived Stress."	5637
17.	A. M. Treisman and G. Gelade. "Feature-Integration Theory of Attention."	5467
18.	R. M. Ryan and E. L. Deci. "Self-determination Theory of Attention."	5261
19.	S. Cohen and T. A. Wills. "Stress, Social Support, and the Buffering Hypothesis."	5023
20.	M. I. Posner. "Orienting of Attention."	4426
21.	K. J. Preacher and A. F. Hayes. "SPSS and SAS Procedures for Estimating Indirect Effects..."	4318
22.	Beck, A. T., G. Brown, N. Epstein et al. "An Inventory for Measuring Clinical Anxiety."	4314
23.	A. Bandura. "Self-Efficacy Mechanism in Human Agency."	4204
24.	D. G. Pelli. "The VideoToolbox Software for Visual Psychophysics: Transforming Numbers into Movies."	4181
25.	E. L. Deci and R. M. Ryan. "The 'What' and 'Why' of Goal Pursuits: Human Needs and... Self-determination..."	4172

SOCIOLOGY

Citations

(As of 9/16)

1.	P. J. DiMaggio and W. W. Powell. "The Iron Cage Revisited..."	8456
2.	M. Granovetter. "Economic Action and Social Structure—The	7225

	Problem of Embeddedness.”	
3.	M. McPherson, L. Smith-Lovin, and J. M. Cook. “...Homophily in Social Networks.”	2979
4.	A. Portes. “Social Capital: Its Origins and Applications in Modern Sociology.”	2498
5.	J. S. Coleman. “Social Capital in the Creation of Human-Capital.”	2668
6.	C. West and D. H. Zimmerman. “Doing Gender.”	2379
7.	B. Levitt and J. G. March. “Organizational Learning.”	2346
8.	A. Swidler. “Culture in Action—Symbols and Strategies.”	2143
9.	M. T. Hannan and J. Freeman. “Structural Inertia and Organizational Change.”	2113
10.	K. P. Burnham and D. R. Anderson. “Multimodel Inference—Understanding AIC and BIC...”	2058
11.	A. E. Raftery. “Bayesian Model Selection in Social Research.”	1878
12.	B. Uzzi. “The Sources and Consequences of Embeddedness for... Economic Performance...”	1745
13.	D. A. Snow, S. K. Worden, E. B. Rochford et al. “Frame Alignment Processes...”	1703
14.	R. D. Benford and D. A. Snow. “Framing Processes and Social Movements.”	1612
15.	B. G. Link and J. C. Phelan. “Conceptualizing Stigma.”	1573
16.	R. J. Sampson and W. B. Groves. “Community Structure and Crime...”	1383
17.	W. H. Sewell. “A Theory of Structure—Duality, Agency, and Transformation.”	1369
18.	R. J. Sampson, J. D. Morenoff, and T. Gannon-Rowley. “Assessing ‘Neighborhood Effects’.”	1334
19.	D. D. Heckathorn. “Respondent-Driven Sampling.”	1319
20.	O. E. Williamson. “The Economics of Organization—The Transaction Cost Approach.”	1315
21.	P. M. Bentler and C. P. Chou. “Practical Issues in Structural Modeling.”	1312
22.	J. Acker. “Hierarchies, Jobs, Bodies: A Theory of Gendered Organizations.”	1303
23.	J. W. Meyer, J. Boli, G. M. Thomas et al. “World Society and the Nation-State.”	1254
24.	R. W. Connell and J. W. Messerschmit. “Hegemonic Masculinity—Rethinking the Concept.”	1242
25.	R. Inglehart and W. E. Baker. “Modernization, Cultural Change, and... Traditional Values.”	1228

Source: Web of Science, 1980–2015

Supplemental Table 2. 50 Top Cited Books in Social Science, 1980–2015

1. Michael E. Porter, *The Competitive Advantages of Nations* (1990) 73,845
2. Benedict Anderson, *Imagined Communities* (1983)
3. Albert Bandura, *The Social Foundations of Thought and Action* (1986)

4. Albert Bandura, *Self-Efficacy* (1994)
5. Jean Lave/Etienne Wenger, *Situated Learning* (1991)
6. Douglas A. Schoen, *The Reflective Practitioner* (1983)
7. Peter Senge, *The Fifth Discipline* (1990)
8. Douglas C. North, *Institutions, Institutional Change, & Economic Performance* (1990)
9. Geert Hofstede, *Culture's Consequences* (1984)
10. Pierre Bourdieu, *Distinction* (1984)
11. Michael E. Porter, *Competitive Strategy* (1990)
12. George Lakoff/Mark Johnson, *Metaphors We Live By* (1980) 42,0
13. Richard Lazarus/Sarah Folkman, *Stress, Appraisal & Coping* (1984) 40,659
14. Oliver E. Williamson, *The Economic Institutions of Capitalism* (1985) 39,372
15. Robert D. Putnam, *Bowling Alone* (2001)
16. Etienne Wenger, *Communities of Practice* (1998)
17. Michel Foucault, *The History of Sexuality* (1985)
18. Anthony Giddens, *The Constitution of Society* (1984)
19. Ikujiro Nonaka/Hiroataka Takenuchi, *The Knowledge-Creating Company* (1995)
20. Robert D. Putnam et al. *Making Democracy Work* (1994) 35,9
21. Carol Gilligan, *In a Different Voice* (1981)
22. Anthony Giddens, *Modernity and Self-Identity* (1991)
23. Geert Hofstede et al., *Cultures and Organizations* (1991) 31,2
24. Robert Axelrod, *The Evolution of Cooperation* (1984)
25. Ulrich Beck, *The Risk Society* (1992)
26. Manuel Castells, *The Rise of Network Society* (1996)
27. James S. Coleman, *Foundations of Social Theory* (1994)
28. Anthony Giddens, *The Consequences of Modernity* (1990) 27,7
29. Howard Gardner, *Frames of Mind* (1983)
30. Michel Foucault, *Power/Knowledge* (1980)
31. David Harvey, *The Condition of Postmodernity* (1989)
32. Amartya Sen, *Development as Freedom* (2001)
33. Gosta Esping-Anderson, *The Three Worlds of Welfare Capitalism* (1990)
34. Daniel Goleman, *Emotional Intelligence* (2006)
35. R. Edward Freeman, *Strategic Management* (1984)
36. Douglas A. Schoen, *Educating the Reflective Practitioner* (1987) 22,536
37. Bruno Latour, *Science in Action* (1987)
38. Ronald Burt, *Structural Holes* (1991)
39. Michel Foucault, *The Order of Things* (2002)
40. Jurgen Habermas, *Theory of Communicative Behavior* (1985) 18,9

41. Thomas H. Davenport/Laurence Prusak, *Working Knowledge* (1998) 18,986
43. Samuel P. Huntington, *The Clash of Civilizations* (1996)
44. Karl E. Weick, *Sense-Making in Organizations* (1995)
45. Jurgen Habermas, *The Structural Transformation of the Public Sphere* (1991)
46. Pierre Bourdieu, *The Logic of Practice* (1990)
47. Michael Fullan, *The New Meaning of Educational Change* 17,5
48. Henri Tajfel (ed.) *Social Identity and Intergroup Relations* (1982)
49. Patricia Hill Collins, *Black Feminist Thought* (2000)
50. Gareth Morgan, *Images of Organization* (1997)

Source: Google Scholar search, 1980–2015.

Supplemental Table 3

Selected Topics of Highly Cited Social Science Articles, 1980-2015

A. ANTHROPOLOGY

Thematic Category

No.

Methods

Human Evolution

Political Organization/Resistance

3

Discourse Analysis

Immigration

Physical and Social Space

1

B. ECONOMICS

Thematic Category

No.

Methods

Corporate Control

Challenges to Neo-Classical
Principles/Models

3

Comparative Econ Development 3

Returns on Investments 1

C. POLITICAL SCIENCE
Thematic Category

No.

Methods

standard errors
in time-series
cross-
sectional
data.

Institutional Analysis

Governance Forms

Armed Conflict

Social Capital

Policy Making

Immigration

Inequality

D. PSYCHOLOGY
Thematic Category

No.

Methods

Cognitive/Perceptual

Mental Health

Cross-Cultural Comparisons

1

Prediction of Behavior

1

Competitive Advantages

1

E. SOCIOLOGY
Thematic Category

No.

Methods

Organizations/Institutions

4

Social Networks

Culture

Criminology/Deviance

Gender

Social Capital

Modernization

Social Structure